

VEER SURENDRA SAI UNIVERSITY OF TECHNOLOGY (VSSUT), ODISHA
Odd Mid Semester Examination for Academic Session 2025-256

COURSE NAME:

SEMESTER: 3rd

BRANCH NAME: CE, ME, PE, MME, CHEM

SUBJECT NAME: Organisational Behaviour

FULL MARKS: 30

TIME: 90 Minutes

Answer All Questions.

The figures in the right hand margin indicate Marks. *Symbols carry usual meaning.*

- Q1. Answer all Questions. [2 × 3]
- a) What is Contingency approach in the context of organisational behaviour? - CO1
 - b) Define 'Machiavellianism'. - CO2
 - c) How is the **Pygmalion Effect** related to employee performance? - CO2
- Q2. [8]
- Describe the major challenges faced by OB in the areas of workforce diversity, globalization, and ethics. - CO1
- OR
- Explain the **principles of learning** (reinforcement, practice, motivation, feedback, transfer of learning) with workplace illustrations. - CO1
- Q3. [8]
- Describe the Big Five Personality Traits. How do they influence workplace behaviour? - CO2
- OR
- What are the **factors influencing perceptual process**? Explain with workplace illustrations. - CO2
- Q4. [8]
- Discuss **Herzberg's Two-Factor theory** and explain how hygiene and motivator factors affect employee performance. - CO2
- OR
- Describe **Vroom's Expectancy Theory**. How can managers use it to motivate employees? - CO2